# Sth QLD / Nth NSW Rabobank Client Council Initiative 

Growing the Family Business

## DAF Biloela Conference Room

98-102 State Farm Road, Biloela
Wednesday 21 November 2018
A FREE seminar designed by the Client Council and supported by RABOBANK helping the next and current generations grow the family business. This interactive session open to any participants, will involve a hands on approach to learning new skills and techniques.

| 09.00 | Commence | Presenter |
| :---: | :---: | :---: |
|  |  | Geoff Arnold |
|  | - P\&L, balance sheet, cash flow, 3 way forecasts | Moore Stephens |
|  | - Special terms and tax categories |  |
| 10.00 | Morning tea |  |
| 10.30 | Banking requirements | Presenter |
|  | - How does a bank assess a loan? | Troy Frizzell |
|  | -What do I need to provide my bank? | Branch Manager Rabobank |
|  |  | Peter Treasure |
|  |  | Senior Rural Manager Rabobank |
| 11.30 | Business opportunities | Presenter |
|  | The journey of an organic beef business | Carly Burnham |
|  | - Succession success | Bonnie Doone Beef |
|  | - Innovation for growth |  |

12.15 Lunch | - Fresh selection designed to satisfy a big hunger |
| :--- |
| Please advise any dietary needs |

13.15

| Getting started on a new venture | Guest Speaker |
| :--- | :--- |
| - What happened after "the Good Idea"? | Brad Saunders |
| - Real life tales of taking on a new venture inside the | Pheasant Creek Brangus |
| existing family farm |  |

14.00

Relevance and reality
Presenters

- An application session where each participant formulates first steps for their business
- How do we identify area for potential growth/change?
- Create your action plan

Carly Burnham
Bonnie Doone Beef
Justin Harrison
Regional Manager Major Agri
Clients QLD \& NT, Rabobank

Tying it all together
Presenter
15.00

Rabobank

To RSVP or for more information, please contact Justin Harrison on 0400282604 or Justin.Harrison@rabobank.com

