

NQ / NT Client Council Initiative

Growing the Family Business



Knotts Crossing Resort
Cnr Giles & Cameron Street, Katherine
Thursday 30 May

A free seminar designed by the Client Council and supported by RABOBANK helping the next generation and current generations grow the family business. This interactive session will involve a hands on approach to learning new skills and techniques.

09.30 Morning Tea

10.00 Commence

- An introduction to Financial Statements
- P&L, balance sheet, cash flow, 3 way forecasts
 - Special terms and tax categories

Presenter

Rob Del Busso
Principal Accountant
CPA

11.30 Banking requirements

- How does a bank assess a loan?
- What do I need to provide to my bank?

Presenters

Barry Gerschwitz
Senior Rural Manager
Rabobank

Jess Vardy
Analyst
Rabobank

12.30 Lunch

13.30

Leadership and Innovation

- Looking inside and outside the square for opportunities
 - Lessons learned
 - The traps and pitfalls
 - Tips and tricks from experience

Guest Speakers

Dan Richards
Director
Humpty Doo Barramundi

14.30

Getting started on a new venture

- What happened after "the Good Idea"?
- Real life tales of taking on a new venture inside the existing family farm

Guest Speaker

Nick Dyer
Director
Helimuster NT

15.30

Tying it all together

18.00 - Late

Networking Function

- Knott's Crossing Resort
 - Open Panel discussion with presenters from the day
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Accommodation can be booked at Knott's Crossing Resort at a discounted rate by quoting the code: #RA519. Please contact Knott's Crossing directly on (08) 8972 2511 for reservations.

**For more information, please contact
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