

# Farm Business Resilience Program

## Undertaking FBRP Activities The GrazingFutures Approach



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*This program is jointly funded through Australian Government's Future Drought Fund and the Queensland Government's Drought and Climate Adaptation Program.*



# Grazing Futures

## *Livestock Business Resilience project*



Australian Government



Future Drought Fund



Drought and Climate Adaptation Program



Queensland Government



# What GrazingFutures can do for you

## Supporting grazing businesses to:

- Better understand your current business situation
- Look for opportunities and align with known best practices
- Implement the improvement changes
- Monitor and review



**Assist you with developing a practical business plan**

# Survey Question

## Do you have a Business Plan?

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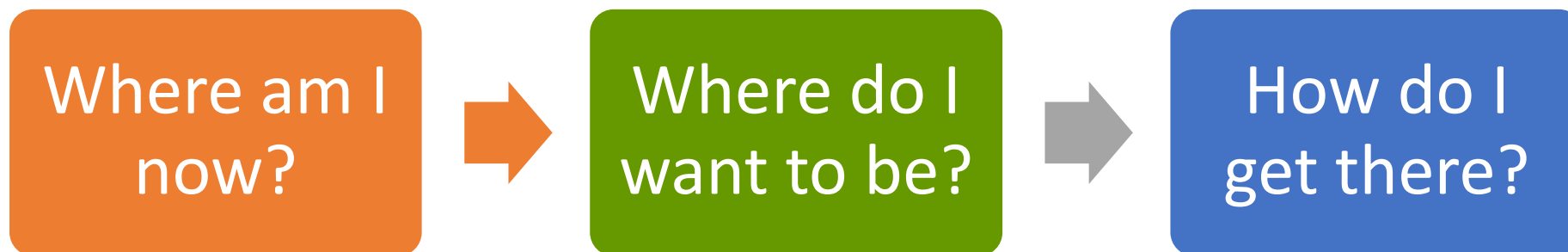


# RAPAD : RFCS North Queensland and Rural Solutions Qld : RFCS Southern Queensland

- RFCSNQ, an entity of RAPAD
- 7 Counsellors (RFCs) around North Queensland
- RFCSSQ, an entity of Rural Solutions SQ
- 3 dedicated Farm Business Resilience Plan specialists
- Funded by the State and Commonwealth Governments under the National Recovery and Resilience Agency and Qld Dept of Agriculture and Fisheries to support primary producers and primary-production-related small businesses who are in hardship or at risk of hardship.
- As a GrazingFutures Partner – support for any Queensland grazier, regardless of financial position.
- Our support is independent, confidential, impartial and free

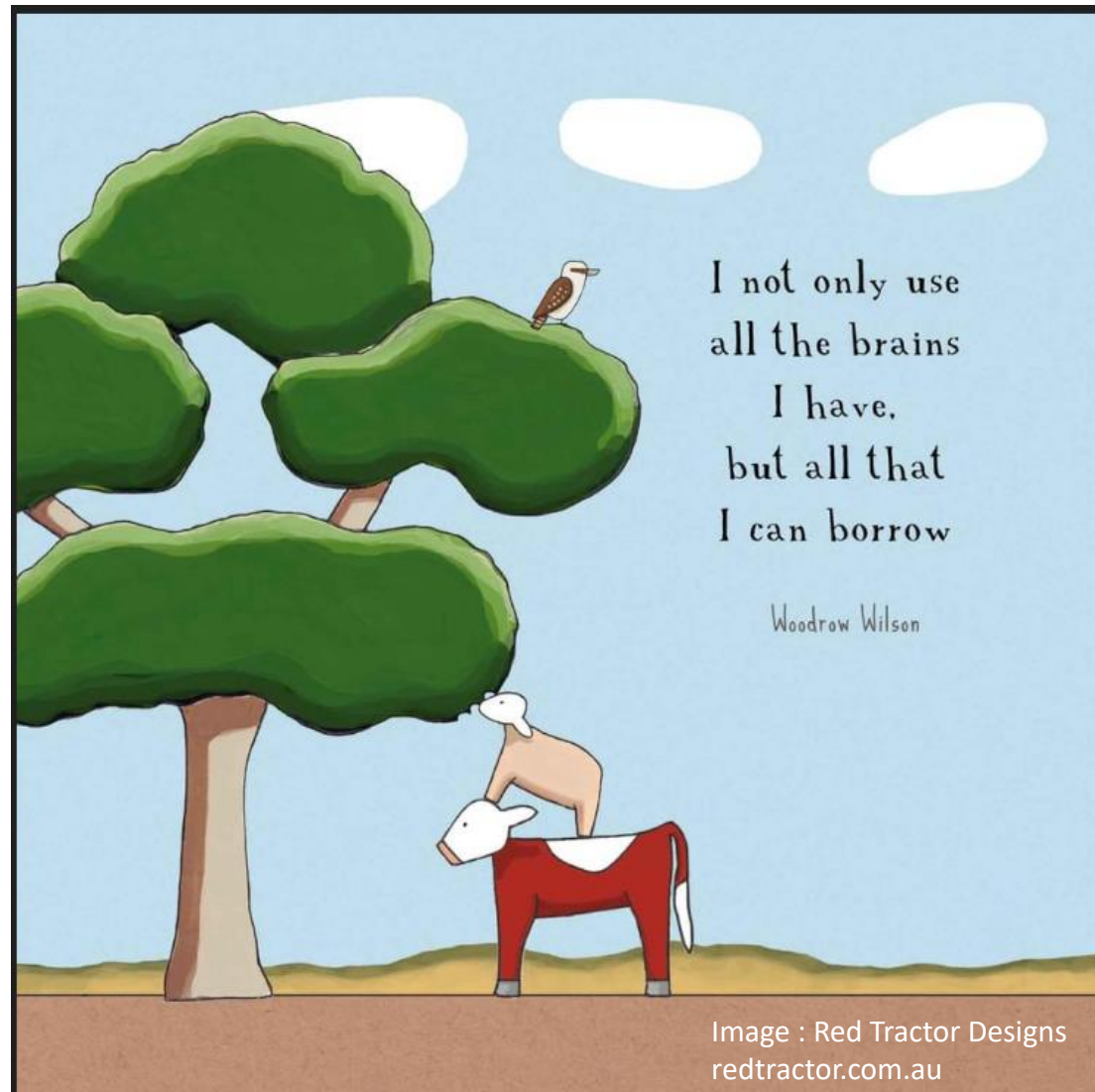


**Practice change first requires an analysis of the present. A Farm Business Resilience Plan will provide your business with a blueprint for future success.**

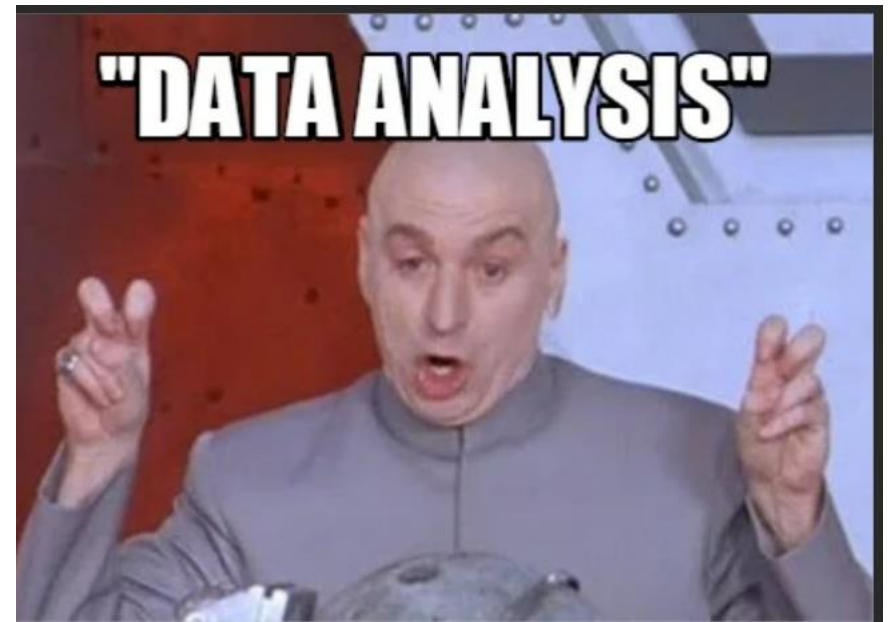


***Business planning is a process not an event.***

- A good Resilience Plan involves a team effort with assistance from many experts – QDAF Extension Team, NRM Groups, RFC, Accountants, Solicitors and many more. Referrals to these specialists is key for this program.
- Goal setting should be driven by achievable outcomes
- We will help identify risks and options available so that producers can develop strategies to get to where they want to go.



- There are tools available to help you gather data to assist you in the analysis of your business.
  - Livestock Checklist
  - FBRP Workbook for Grazing Enterprises
  - Local workshops
  - One on one support.



A strategic business plan will enable producers to improve farm business resilience for the long term by

- Providing you with skills, knowledge and tools to plan and manage your specific business risks
- Improving your financial and business analytical skills to predict, manage and recover from climate challenges including drought.
- Supporting finance applications and develop bank relationships
- Access government support including QRIDA Drought Preparedness and Support Packages



# Where do I Start ?

1. If you already have a relationship with an RFC – this is the easiest place to start. You can also refer to the contact map to contact your local RFC direct or our Head Office
2. Speak with your local Beef Extension Officer from QDAF
3. Talk with your local NRM Group

Counsellors *assist* producers with their plans. An RFC will work with you through your plan – not just “fill out paperwork”

We provide options *not* advice. We take a person centered approach with the understanding that you know what is best for you. We will not tell you what to do.

Referrals are given for specific advice (and *may* eligible for the Farm Management Grants (\$2500)).

Timelines for a first appointment can vary and the Plan completion timeline varies.

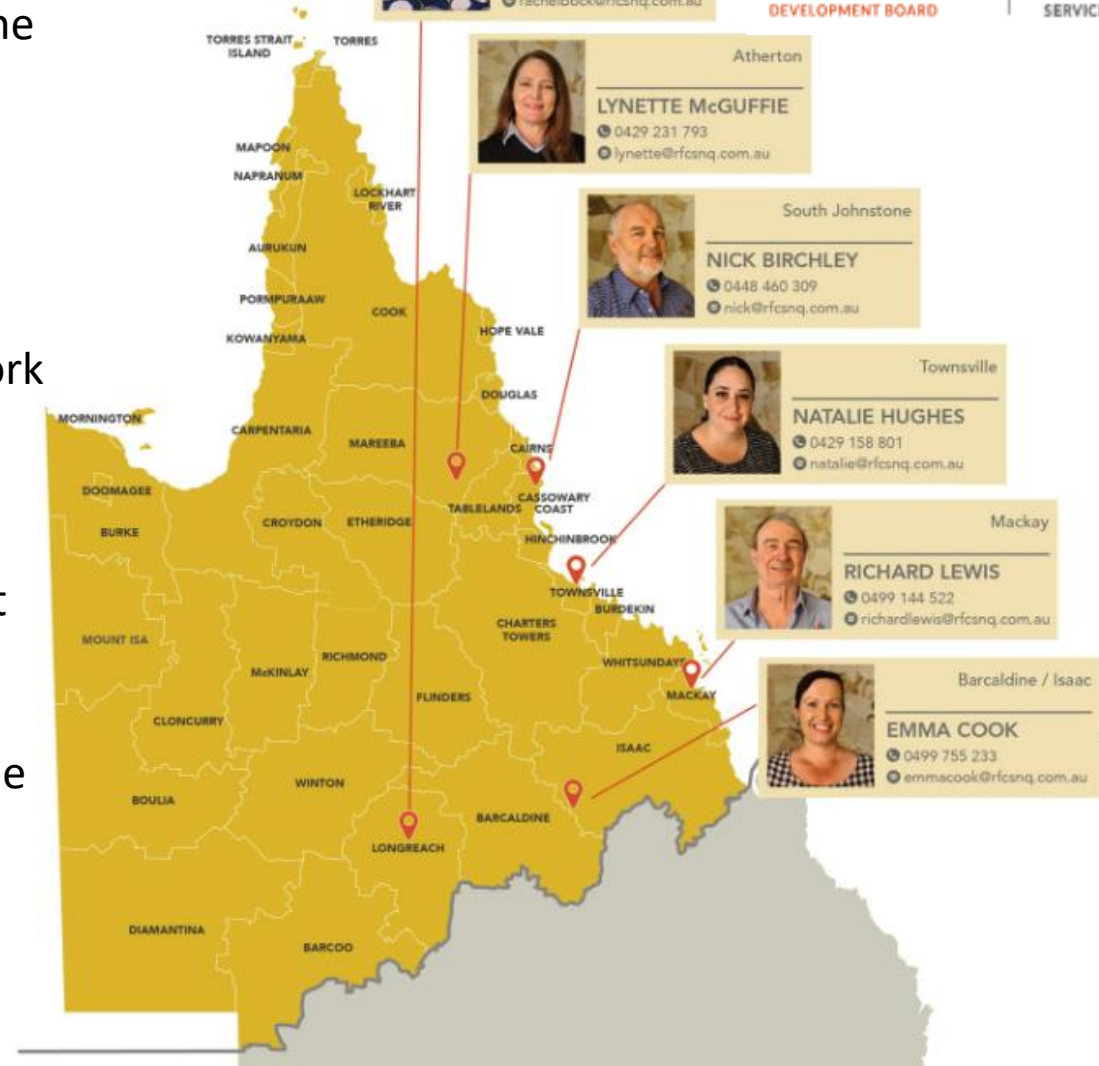
## NORTH QUEENSLAND

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**RAPAD**  
REMOTE AREA PLANNING &  
DEVELOPMENT BOARD



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# Farm Business Resilience Plan

- Available to all graziers
- Support not based on financial need
- Planning support can be one on one or groups
- Great opportunity to move your plan from your head to a document that can be shared
- Lays the foundation for improved decision-making, succession and accessing market opportunities

